



Valuation Models and Multiples

Model	Asset Based Equation	Equity Based Equation	Variable Construction
Dividend Yield	$\sum \frac{NOPLAT_t}{(1+WACC)^t} + \frac{\frac{NOPLAT_1}{WACC-g}}{(1+WACC)^t}$	$\sum \frac{NI_t}{(1+COE)^t} + \frac{\frac{NI_1}{COE-g}}{(1+COE)^t}$	$NOPLAT = EBIT(1-T)$
Key Value Driver	$\sum \frac{FCF_t}{(1+WACC)^t} + \frac{\frac{NOPLAT_1(1-\frac{g}{ROIC})}{WACC-g}}{(1+WACC)^t}$	$\sum \frac{CFE_t}{(1+COE)^t} + \frac{\frac{CFE_1(1-\frac{g}{ROE})}{COE-g}}{(1+COE)^t}$	$IC = FA + NWC$ $ROIC = \frac{NOPLAT}{IC}$ $WACC = \left(\frac{E}{V} \times R_E\right) + \left(\frac{P}{V} \times R_P\right) + \left(\frac{D}{V} \times R_D\right)(1-T_C)$
Free Cash Flow	$\sum \frac{FCF_i}{(1+WACC)^t} + \frac{\frac{FCF_1}{(WACC-g)}}{(1+WACC)^t}$	$\sum \frac{CFE_i}{(1+COE)^t} + \frac{\frac{CFE_1}{(COE-g)}}{(1+COE)^t}$	$FCF = NOPLAT + D&A - \Delta NWC - NCS$
Economic Profit	$IC_0 + \sum \frac{IC_{t-1}(ROIC-WACC)}{(1+WACC)^t} + \frac{\frac{IC_0(ROIC_1-WACC_1)}{WACC_1-g}}{(1+WACC)^t}$	$TE_0 + \sum \frac{TE_{t-1}(ROE-COE)}{(1+COE)^t} + \frac{\frac{TE_0(ROE_1-COE_1)}{COE_1-g}}{(1+COE)^t}$	$TS = Interest\ Paid\ (T)$ $FCF = \frac{NOPLAT(1-\frac{g}{ROIC})}{WACC-g}$ $ROE = \frac{NI}{TE}$ $ROA = \frac{NI}{TA}$
Adjusted Present Value	$\sum \frac{FCF_i}{(1+k_u)^t} + \frac{\frac{FCF_1}{(k_u-g)}}{(1+k_u)^t} + \sum \frac{Tax\ Shield_i}{(1+k_{tax})^t} + \frac{\frac{Tax\ Shield_1}{(k_{tax}-g)}}{(1+k_{tax})^t}$		$COE = \left(\frac{E}{V} \times R_E\right) + \left(\frac{P}{V} \times R_P\right)$
Forward Multiple	$\sum \frac{FCF_t}{(1+WACC)^t} + \frac{EBIT_1 \times FMM}{(1+WACC)^t}; \quad FMM = \frac{EV_0}{EBIT_0}$	$\sum \frac{CFE_t}{(1+COE)^t} + \frac{EBIT_1 \times FMM}{(1+COE)^t}; \quad FMM = \frac{EV_0}{EBIT_0}$	$D' = (1 - D&A)$ $CFE = NI - \Delta TE - OCI$ $M = \frac{EBIT}{Sales}$ $T' = (1-T)$

Asset Based Firms			g Solution		
Multiple	Equational Form	g Solution	Multiple	Equational Form	g solution
$\frac{EV}{Sales}$	$\frac{ROIC-g}{ROIC(WACC-g)} (1-T)(M)$	$\frac{ROIC[(T' \times EBIT) - (EV \times WACC)]}{(T' \times EBIT) - (EV \times ROIC)}$	$\frac{EV}{EBIT} = \frac{NOPLAT_1(1-\frac{g}{ROIC})}{WACC-g}$	$EV = \frac{(1-T)(1-\frac{g}{ROIC})}{WACC-g}$	
$\frac{EV}{EBITDA}$	$\frac{ROIC-g}{ROIC(WACC-g)} (1-T)(1-D)$	$\frac{ROIC [(T' \times EBIT) - (EV \times WACC)]}{(T' \times EBIT) - (EV \times ROIC)}$	$\widehat{EV} = PV_{CV} = \frac{\frac{FCF_1}{WACC-g}}{(1+WACC)^t}; \quad Let\ WACC' = (1+WACC)^t$		$g = \frac{(\widehat{EV} \times WACC' \times WACC) - FCF}{\widehat{EV} \times WACC'}$
$\frac{EV}{EBIT}$	$\frac{ROIC-g}{ROIC(WACC-g)} (1-T)$	$\frac{ROIC [(T' \times EBIT) - (EV \times WACC)]}{(T' \times EBIT) - (EV \times ROIC)}$			
$\frac{EV}{NOPLAT}$	$\frac{ROIC-g}{ROIC(WACC-g)}$	$\frac{ROIC [NOPLAT - (EV \times WACC)]}{NOPLAT - (EV \times ROIC)}$			
$\frac{EV}{FCF_{OPS}}$	$\frac{ROIC-g}{ROIC(WACC-g)} (1-T)$	$\frac{ROIC [(T' \times EBIT) - (EV \times WACC)]}{(T' \times EBIT) - (EV \times ROIC)}$			
$\frac{EV}{FCF_{ENT}}$	$\frac{1}{WACC-g}$	$\frac{(EV \times WACCC) - FCF_{ENT}}{EV}$			
$\frac{EV}{IC}$	$\frac{ROIC-g}{ROIC(WACC-g)} (ROIC) = \frac{ROIC-g}{WACC-g}$	$\frac{NOPLAT - (EV \times WACC)}{IC-EV}$			
$\frac{EV}{Units}$	$\frac{ROIC-g}{ROIC(WACC-g)} \times \frac{NOPLAT}{Units}$	$\frac{ROIC \times [NOPLAT - (EV \times WACC)]}{NOPLAT \times (EV \times ROIC)}$			

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